

THE ASSEMBLY STATE OF NEW YORK ALBANY

CHAIRMAN Committee on Banks

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March 9, 2018

Senator Charles Schumer U.S. Senate Minority Leader 322 Hart Senate Building Washington, D.C. 20510

Senator Kirsten Gillibrand 478 Russell Senate Office Building Washington, D.C. 20510

Dear Senators Schumer and Gillibrand:

We are writing to express our opposition to the "Protecting Consumers' Access to Credit Act of 2017" (H.R. 3244/S.1642).

This act is an attempt to overturn a ruling by Second Circuit Court of Appeals in <u>Madden v. Midland Funding LLC</u> (2015). This ruling held that non-bank assignees of loans or debt were subject to the usury laws and standards of the consumer's home state. Prior to this ruling, non-bank assignees were attempting to use the interest rates of the funding bank's state. New York has one of the more restrictive usury laws in the country.

Madden v. Midland Funding LLC protects New Yorkers and conflicts with a growing trend in online lending. The online lending industry often utilizes a funding bank in a state with a high usury cap or one with no cap to originate a loan. The online lending company then purchases the loan back from the bank and manages the loan with the customer. The company then attempts to charge the high interest rate of the funding bank's state in order to circumvent New York's usury laws. This model where a "funding bank" is used is ideal for the financial technology companies as it allows these non-bank entities to circumvent state usury laws.

We have deep concerns over the "Protecting Consumers' Access to Credit Act of 2017" which seeks to explicitly preempt state's usury laws when debt is transferred to a non-bank third party. This will remove the ability of states to regulate this growing industry of short term, high interest rate loans. Not only will this allow loans with non-compliance interest rates to be "exported" into other states, including New York, but will also encourage other non-bank lending entities to adopt a similar model in order to maximize profits. Consumers who utilize these lending platforms often do not know who is actually originating the loan because they only have a relationship with the financial technology company. They are unaware of the transfer of ownership of their loan and whether the interest rate associated with the loan is in violation of their state of residence's usury law.

In May 2017, the New York State Assembly and Senate Banking Committees held a hearing on the "Practices of the Online Lending Industry." The hearing examined the online lending industry, how states can protect residents from usurious lending, and the role of states in regulating this industry. The hearing resulted in significant information and legislation to study the industry further. The legislation was signed into law and a full report is expected by July 2018.

The "Protecting Consumers' Access to Credit Act of 2017" passed the House on February 14, 2018, and is currently in committee in the Senate. This bill would take away the ability of states to regulate online lending companies and effectively makes state usury laws null and void with respect to these types of loans. It would open the floodgates of high interest loans into states with strong usury laws like New York.

We appreciate your attention to this important issue and hope that this bill will not pass the Senate. Please let us know if you have any questions or need additional information.

Sincerely,

Kenneth P. Zebrowski Member of Assembly

Rebecca Seawright
Member of Assembly

Tremaine Wright
Member of Assembly

Jeffrion Aubry Member of Assembly Yuh-Line Niou

Member of Assembly

Christine

Christine Pellegrino Member of Assembly

Brian Barnwell

Member of Assembly

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Didi Baner

Didi Barrett Member of Assembly

Steve Englebright
Member of Assembly

Crystal Peoples-Stokes Member of Assembly Michael St. D. Delker-

Michael DenDekker Member of Assembly

Patricia Fahy

Member of Assembly

Monica Wallace

Member of Assembly

Cc: Superintendent Maria Vullo, Department of Financial Services